

NOTICE

Placement – DCB India

DCB INDIA is an **Ahmedabad based leading Digital Marketing Agency** that delivers online marketing solutions tailored specifically for small and medium-sized businesses. They are **authorized Google Channel Partners**.

Job Requirement Details:

Company Name : DCB India (Authorized Google Channel Partner)

Company Website : <https://www.dcbindia.in/>

Designation : Business Development Executive

Experience Required : Fresher or 10 months experience.

Qualification : MBA/PGDM, Specialization : Marketing.

Job Location : Ahmedabad

Remuneration (Specific Amount) : (2.5 LPA To 3 LPA) + (Incentives – Upto 30000 per month depends on how much target they achieve)

Expected Date of Joining: Immediate

Note :- Personal Vehicle and a Laptop is necessary for this position.

Job Responsibilities : (Training will be provided)

- ⇒ Candidates need to sale Google Adword services to B2B clients.
- ⇒ Identifying and Generating Sales opportunities through calling, references, internal databases.
- ⇒ Fix up meetings with the clients.
- ⇒ Have to go into the field to meet clients.
- ⇒ Give presentations to clients regarding our company and product.
- ⇒ Approaching various SME's for Business promotion solutions.
- ⇒ Developing and maintaining relationships with the clients by providing support, information and guidance over phone/e-mails.

Students interested may revert to Ms. Preeti Das , Placement coordinator, Rai School of Management Studies by August 11, 2023

Rajesh Nair
Training & Placement
Corporate Resource Cell