

RU/CRC/JO/2025/042

Dated: 30<sup>th</sup> June 2025

### Skill Dunia

#### About Company:

SKILL DUNIA was founded in 2022 experienced business professionals who identified a need for an Artificial Intelligence enabled platform that could provide high-quality, affordable education to learners around the world. After conducting extensive market research, they noticed that many other Edu tech platforms were expensive, difficult to use, and lacked practical, hands-on courses that could help learners develop the skills needed to succeed in today's competitive global landscape.

We are seeking ambitious, self-motivated, and extroverted individuals who can take higher education to the next level. We are looking for passionate candidates who can comprehend the current educational culture and collaborate with our team. With their enthusiasm and drive, you will be instrumental in helping us reach our goals and revolutionise the educational landscape.

#### About The Role:

As a Business Development Associate at Skill Dunia, candidate will play a critical role in driving the growth and success of our Edu tech company. Candidate will be responsible for identifying and pursuing new business opportunities, building and maintaining relationships with key clients and partners, and developing and implementing strategies to increase revenue.

**Probation:** 6 months period

#### Job Responsibilities:

1. Identifying potential clients and partners, 2. Understanding client needs, 4. Driving the sales process, 5. Maintaining and expanding relationships, 6. Meeting monthly sales targets and revenue goals. Overall, as a Business Development Associate, your focus will be on identifying and engaging potential clients, understanding their needs, driving the sales process, maintaining client relationships, and contributing to marketing initiatives to support Skill Dunia's growth and success.

#### Skills required:

(a) *Bachelor's or Master's degree in any field* (b) Excellent communication skills (c) Capacity to thrive in fast-paced startup with like-minded Vision (d) Adaptability to learn new techniques and achieve targets in a results-oriented environment.

**Location:** Skill Dunia - HSR Layout, Bangalore.

**Working Days:** 6 days work per week (Saturday and Sunday mandatory working)

**Website Link:** <https://www.skilldunia.co.in/>

**Salary Details:** The stipend provided to the students who get shortlisted is 15,000 INR + 10,000 INR as Incentives for 6 months in the probation period along with PPO of CTC up to 6 LPA (Fixed + Incentives) based on performance.

**Interested Candidates are advised to drop their resume in pdf format in following drive latest by 1<sup>st</sup> July, 2025.**

[https://drive.google.com/drive/u/2/folders/18XQXH\\_neljHDXqyhW7kkMy8KhQpkyYbQ](https://drive.google.com/drive/u/2/folders/18XQXH_neljHDXqyhW7kkMy8KhQpkyYbQ)

Copy to: 1. Departmental Coordinator, 2. IQAC, 3. For Circulation: 4. Master File

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