

CORPORATE RESOURCE CELL

RU/CRC/JO/2025/065

Dated: 4th August 2025

Finsquare IMF Pvt. Ltd.

Job Title: Management Trainee – Finance & Sales

Location: Naranpura, Ahmedabad

Position Type: Full-Time

Eligibility Criteria: MBA (Finance / Marketing / Sales) – 2024 or 2025 pass-out batch

Compensation: ₹3.00 – ₹4.00 Lakhs per annum

Office Timings: Monday to Saturday | 10:00 AM – 7:00 PM

Job Summary: Finsquare IMF Pvt. Ltd., a leading name in financial services, is hiring Management Trainees to be groomed as future Financial Advisors. The role offers a unique opportunity to work across multiple domains including mutual funds, insurance, PMS, AIFs, and financial planning. Trainees will receive hands-on exposure to sales, client engagement, and advisory services within a fast-paced, performance-driven environment.

Key Responsibilities: Engage with clients to understand their financial needs and recommend suitable investment solutions, Promote and advise on products such as Mutual Funds, Life & General Insurance, PMS, AIF, and other financial instruments, Assist in the renewal process of insurance policies and provide continued client support, Conduct market research and contribute to effective financial planning strategies, Maintain customer relationships through CRM tools and proactive communication, Support business development activities and work towards achieving sales targets, Participate in internal training, mentoring sessions, and upskilling programs.

Who Should Apply?

✓ MBA students with specialization in Finance, Marketing, or Sales, ✓ Individuals passionate about financial services, wealth management, and client advisory, ✓ Strong communicators with interpersonal and analytical skills, ✓ Willing to thrive in a dynamic and target-oriented environment

What We Offer:

✦ A clear career path in Financial Advisory & Wealth Management, ✦ Mentorship, training, and industry certification support, ✦ Performance-linked growth and rewards, ✦ Exposure to a wide range of financial products. ✦ A collaborative and learning-driven work culture

Selection Process:

◆ Campus Presentation / Pre-Placement Talk, ◆ Group Discussion / Sales Pitch Simulation
◆ Personal Interview (Technical + HR)

Last Date to Apply: 5th August 2025, by 3:00 PM

Apply Now: <https://forms.gle/FQAVnwNxgeAKkAvk7>

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■ *Note:* Apply only if you're genuinely interested in a career in Finance & Sales. Read JD carefully before applying.

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