

## CORPORATE RESOURCE CELL

RU/CRC/JO/2025/031

Dated: 19<sup>th</sup> June 2025

### Info Edge

#### About Company:

**Info Edge (India) Ltd.** is a leading consumer internet company, renowned for its flagship platforms across recruitment (Naukri.com, iimjobs.com), real estate (99acres.com), matrimony (Jeevansathi.com), and education (Shiksha.com). It has pioneered the Indian internet space, starting with Naukri.com and expanding rapidly through in-house ventures and strategic investments in companies like Zomato and PolicyBazaar. With strong financials, a diversified portfolio, and a commitment to innovation—particularly in AI and machine learning—Info Edge continues to scale new heights. Its success is driven by a culture of meritocracy, an entrepreneurial spirit, and a dedicated, talented team.

Job Title	Senior Executive – Corporate Sales
Job Location	Ahmedabad
Salary /Stipend	Rs 6 LPA (4.5 fixed , 1.5 variable)
Eligibility	PGDM / MBA – 2024,2025 batch
Job Description	<ol style="list-style-type: none"><li>1. Sell online enterprise recruitment solutions by understanding client needs.</li><li>2. Meet sales targets by acquiring new clients and expanding existing accounts.</li><li>3. Generate qualified leads via referrals, cold calls, social media, etc.</li><li>4. Handle area mapping, prospecting, negotiations, deal closures, and documentation.</li><li>5. Build a strong pipeline through persistent prospecting and relationship-building.</li><li>6. Proactively solve problems beyond your core role and take on new responsibilities.</li><li>7. Act as a leader and contribute to broader company goals.</li><li>8. Promote and represent the Naukri ecosystem of products and services.</li></ol>

Date of Interview- 23 June 2025

Reporting time - Between 10AM - 11 AM

**Interested Candidates are advised to contact CRC latest by 20<sup>th</sup> June, 2025.**

Copy to:

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2. IQAC
3. For Circulation
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